

CREATING A CULTURE OF GENEROSITY IN YOUR CONGREGATION

LEADERSHIP	DONOR DEVELOPMENT	COMMUNICATIONS	ANNUAL STEWARDSHIP	CAPITAL STEWARDSHIP	LEGACY STEWARDSHIP	PATHWAY TO DISCIPLESHIP
How are people chosen for financial leadership in the church?	What level of comfort is there in the church talking about money?	How do you communicate with people about the impact of their gifts?	Is there an annual campaign? What is the recent practice of the church?	What is your recent history of capital stewardship?	Are you aware of people who have remembered the church in their estates?	Does any stewardship education happen in the Sunday School?
How do the financial leaders define their role in the church?	Does the finance committee know who the top 15 givers are? Does the pastor know? Why or why not?	Do all people receive the same communication from the church regarding money, regardless of giving level?	Does stewardship talk in the church happen at a given time of the year, or is it spread out?	Are there givers in the church who only support capital projects?	Of the money you have invested with TMF, is any considered endowment? If so, do you ever have disbursements?	What are new members taught about stewardship?
Are there adequate checks and balances in place to insure financial integrity?	Are there ever gatherings of the top givers to talk about the state of the church's ministry?	What are the communications channels of the church? Which ones are available to talk about stewardship?	To what degree do people testify about generosity in worship or any place in the church's life? How is it received?	What is the church's attitude toward debt?	Are there any plans to seek out legacy gifts? Have you ever done an 'end of life generosity' seminar?	Who in the congregation is teaching people to be generous?